

ANNUAL REPORT 2023



Parishioners
FEDERAL CREDIT UNION



Serving All Financial Needs for the Catholic Community

PRESIDENT & CEO'S MESSAGE

Parishioners Federal Credit Union had one of its best years ever in 2023. When comparing peer credit union groups ranging from \$45 Million to \$70 Million in CA, PFCU ranked #1 out of 24 credit unions in Asset Growth, Loan Growth and Capital Growth and #2 in Share Growth.

Even with paying back close to \$670,000.00 in dividends to its members, the Credit Union finished the year earning over \$531,000 in Net Income, far outpacing prior years. In comparison, the Credit Union's net income was \$14,476.00 in 2022.

With our special lending programs, our members were able to save thousands of dollars by financing their auto loans and Home Equity loans with lower rates. In 2023 alone, members saved over \$265,000.00 in interest with our special HELOC promotion. In addition, the credit union gave back over \$2,500.00 in Auto Loan and Refer a Friend promos throughout the year as well as waived over \$10,000.00 in fees for members for the HELOC promotion.

In 2023, Parishioners Federal Credit Union made a conscious effort to have high dividend rates for our members, which resulted close to \$670,000.00 in dividends paid. The credit union paid back \$37,251.00 in 2022.

Parishioners Federal Credit Union stayed true to its commitment to be more involved with the Catholic Community, and in 2023, we continued to be involved in various activities in the Catholic Community, including the St. Joseph Parish Fiesta, Nativity Fish Fry and School Festival, "Day of the Dead" with Catholic Cemeteries and a few others. During various times throughout 2023, the credit union made several donations to Catholic organizations as well as specific promotions such as donating funds to Parishes or schools on behalf of members who opened new memberships with the Credit Union.

In total the Credit Union donated close to \$10,000.00 in 2023, and we have increased our donation budget to \$25,000.00 for 2024. Overall, in 2023, Parishioners Federal Credit Union was able to contribute close to \$1 Million to its members and the Catholic Community by saving on interest rates, paying dividends back and donations.

Thank you to all our members, volunteer Board members, and employees for your dedication and commitment to Parishioners Federal Credit Union.



Alen Torosyan
President & CEO
Parishioners Federal Credit Union



CHAIRMAN'S REPORT

Your Board of Directors is a governing body that works closely with the CEO and executive team to assure that the assets of Parishioners Federal Credit Union -- which belong mutually to all credit union members -- are managed with transparency, integrity and prudence.

We extend our hearty thanks to Alen Torosyan, Karla Jovel and their team for achieving excellent financial results while caring for our members with a personal touch.

Our strengths run much deeper than simply financial assets. Parishioners FCU carries forth a mission that is consistent with the principles of Catholic social teaching -- the dignity of each person, the responsive and fair treatment of members, a respectful and safe working environment with growth-oriented training and meaningful compensation for our staff.

The Board of Directors begins each of its monthly meetings with a prayer that asks for God's wisdom to be present in all decisions we make to further your financial well-being.

With our strong financial results, the expressed loyalty of our members and the dedication of our very capable staff, we enter the next year with growing momentum and confidence.



Dennis Branconier, Chairman
On behalf of your Board of Directors

SUPERVISORY COMMITTEE REPORT

The purpose of the Supervisory Committee is to oversee the Board and its compliance with all National Credit Union Association's (NCUA) federal requirements. Since our last Annual Meeting and the election of Officers, the Supervisory Committee has focused on reviewing the records and cash counts. Our committee recently reviewed the NCUA's annual exam report completed as of 12-30-23. The Annual Audit is nearing completion by Richards and Associates, our external CPA firm.

We added a new member, Marylou Garcia, with an extensive background and significant experience in financial analysis and planning to our committee. Our continued training has been through NCUA videos, staff presentations in addition to NCUA Course books covering a variety of topics.

The Supervisory Committee is excited and enthused with the NCUA's recent annual rating increase. This accomplishment is rare and a significant increase in productiveness by the current Board, CEO, and dedicated staff.

TREASURER REPORT

After a loss in 2021, we were focussed on returning to profitability. And return we did, to the tune of \$534K. In the more than 25 years that I have served on the board, this has been our most profitable year, more than double any of those years.

How did we do this? In 2022, our loans increased by 100%. In 2023, our loans increased by 66%. The last time we were above 50% before that was more 20 years ago. Most credit unions are above 60%. After years of very cautious lending, we recommitted ourselves to providing loans to our members (which is what a credit union should do).

Looking forward, this year we will continue to grow our loan portfolio, though likely not as quickly. We intend to increase our return on average assets (our profitability). We also intend to increase our net worth, which has fallen, largely due to low profitability for several years. Net worth is a measure of safety. Our increased net worth will allow us to provide you service for many years.

We have several things planned, and we are looking forward to an exciting 2025.

BOARD OF DIRECTORS

DENNIS BRANCONIER
Chair

HOWARD MOORE
Vice-Chair

THOMAS WYNNE
Secretary

ROBERT WHEELER
Treasurer

VICTORIA ANN HURSEY PRICE
Director

SUPERVISORY COMMITTEE

THOMAS WYNNE
Chair

RICARDO VIVEROS
Member

MARY WIEST
Member (retired March 2024)

MARY LOU GARCIA
Member - Member beginning Feb. 2024

MANAGEMENT

ALEN TOROSYAN
President & CEO

KARLA JOVEL
Chief Operations Officer

REBECCA CHAMBERS
Lending Manager

JESSICA PLATA
Operations Supervisor

STAFF

JACQUELINE RAMIREZ
Loan Officer

HECTOR MACIEL
Member Service Representative

STATEMENT OF FINANCIAL CONDITION

December 31, 2023 and 2022 (Unaudited)

ASSETS	2023	2022
Cash and Cash Equivalents	\$215,995	\$263,911
Loans, Receivable, Net of Allowance for Loan and Lease Losses	\$372,44,660	\$22,470,741
INVESTMENTS		
Securities Available for Sale	\$11,577,603	\$11,457,825
Other Investments	\$12,953,050	\$18,434,553
Accrued Interest Receivable	\$192,003	\$111,399
Property and Equipment	\$72,713	\$63,150
NCUSIF Deposit	\$526,465	\$444,781
Other Assets	\$139,439	\$105,087
TOTAL ASSETS	\$62,921,932	\$53,351,451
LIABILITIES AND MEMBERS' EQUITY		
LIABILITIES		
Accrued Expenses and other Liabilities	\$138,962	\$109,668
Notes Payable	\$3,500,000	\$0 –
TOTAL LIABILITIES	\$138,962	\$109,668
COMMITMENTS AND CONTINGENT LIABILITIES		
MEMBERS EQUITY		
Members Share Deposits	\$56,393,875	\$51,216,376
Retained Earnings	\$4,458,036	\$3,926,821
Accumulated Other Comprehensive Income (Loss)	\$(1,568,942)	\$(1,901,415)
TOTAL MEMBER EQUITY	\$59,282,969	\$53,241,782
TOTAL LIABILITIES AND MEMBERS EQUITY	\$62,921,932	\$53,351,451

STATEMENT OF INCOME

For the Years Ending December 31, 2023 and 2022

INTEREST INCOME AND DIVIDENDS	2023	2022
Interest on Loans Receivable	\$18,25,825	\$572,190
Interest and Dividends on Investments	\$474,707	\$470,566
TOTAL INTEREST INCOME AND DIVIDENDS	\$2,300,533	\$1,042,757
INTEREST DIVIDEND EXPENSES		
Dividend on Members' Shares	\$668,552	\$39,503
Interest on Borrowed Money	\$118,111	\$ –
TOTAL INTEREST EXPENSE	\$786,663	\$39,503
Net Interest Income	\$1,513,869	\$1,003,253
Provision for Loan and Lease Losses	\$26,700	\$54,696
NET INTEREST INCOME AFTER PROVISION FOR LOAN AND LEASE LOSSES	\$1,487,169	\$948,556
NON-INTEREST INCOME		
Other Non Operating Income	\$336,669	\$87,706
Gain on sale of Investments	\$ –	\$ –
Gain on sale of loans	(\$5,410)	\$ –
Other Income	\$237,377	\$209,074
TOTAL NON-INTEREST INCOME	\$231,966	\$209,074
NON-INTEREST EXPENSES		
General and Administrative	\$682,101	\$462,715
Other	\$842,489	\$768,147
TOTAL NON-INTEREST (DIVIDEND) EXPENSE	\$1,524,590	\$1,230,862
NET INCOME	\$531,214	\$14,475